



**The Resource for
Rescue, Adoption, and Education**

TITLE: Development Director
LOCATION: Sarasota, FL (On-Site)
POSITION TYPE: Full-Time, Salaried, Exempt
SALARY: Competitive Salary Based on Experience
REPORTS TO: Senior Director of Advancement

At Cat Depot, our mission is to save lives, find loving homes, and provide resources and education to improve the destiny of homeless cats. We are dedicated to improving the lives of felines and those that love them in our community through our many rescue, education, and outreach programs. We are seeking an enthusiastic and experienced Development Director to lead our fundraising efforts and ensure the sustainability of our initiatives.

Position Overview:

The Development Director will be responsible for co-creating and executing a comprehensive fundraising strategy to secure major gifts, grants, and sponsorships. This role will also involve planning and executing engaging fundraising events to connect with our local community and increase donor engagement. The ideal candidate will have a proven track record in nonprofit fundraising, exceptional communication skills, and a love for all animals, especially cats. This position will directly manage the organization's Development Specialist.

Key Responsibilities:

- Develop and implement a strategic fundraising plan to secure funding through major gifts, grants, and sponsorships.
- Identify, cultivate, and maintain relationships with high-net-worth individuals, foundations, and corporate donors.
- Plan, organize, and execute fundraising events, ensuring they align with our mission and engage our community.
- Collaborate with key stakeholders to align fundraising strategies with organizational goals.
- Prepare grant and sponsorship proposals, reports, and presentations to potential funders, highlighting the impact of our work.
- Monitor and report on fundraising progress, adjusting strategies as needed to meet objectives.
- Cultivate a culture of philanthropy within the organization, educating staff and volunteers on fundraising practices.
- Stay updated on trends in nonprofit fundraising and community engagement.

Qualifications:

- Bachelor's degree in Nonprofit Management, Business Administration, or a related field.
- Minimum of 5 years of experience in nonprofit fundraising and leadership, with a proven track record of securing major gifts and grants.

- Excellent verbal and written communication skills, with the ability to engage a variety of stakeholders.
- Strong organizational and project management skills with the ability to oversee multiple priorities effectively.
- Familiarity with fundraising software and donor management systems.
- Passion for animal welfare and commitment to the mission of feline rescue.

Why Join Us?

This is an exciting opportunity for a dedicated nonprofit professional to make a significant impact in our community. Join us in our mission to elevate the lives of cats in need while building lasting relationships with donors and supporters. Local residents are encouraged to apply.

Application Process:

To apply, please submit your resume and a cover letter detailing your experience and your passion for animal welfare to careers@catdepot.org, ATTN: Claudia Harden, Sr. Director of Advancement. Applications will be accepted until the position is filled. No phone calls, please.

Cat Depot is an Equal Opportunity Employer and is proud to operate a non-smoking campus. Benefits include a highly competitive salary, insurance, paid time off, and continuing education. To learn more about our lifesaving mission and programs, visit www.catdepot.org.